ITPMG Insights

Key CIO Issues
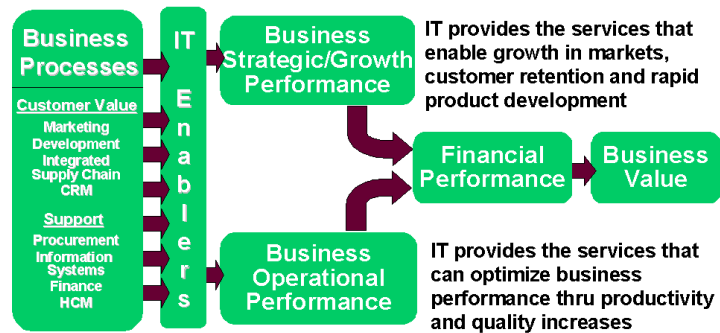
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Key issues for CIO's :

1. **IT Agility:** Can the applications and infrastructure rapidly and economically adjust with business demands?
2. **Costs:** Business units demand more services and the CFO wants to reduce the IT budget!
3. **IT Alignment:** We know IT is doing things "right", but is IT doing the right things?
4. **IT Value:** Total IT expense exceeds EBIT, can we demonstrate the value that IT provides for this investment?
5. **IT Capability:** We were directed to reduce staff by 10%. Do we still have the right skills or access to the skills that we need to get the job done?

Expressing the Business Value of IT
The value "linkage" between IT and the business?

Performance Management for IT is no longer "a nice to have"!
What do most "best in breed" companies have in common? They use performance management techniques to measure where they are so they can determine where they are going and how they will get there. We'll bet that parts of your company are using performance management techniques even if IT is not.

Performance Management programs, once thought of for only the most progressive, leading edge companies, are now a business imperative for all companies, across all industries and government. Today's IT organizations must be able to perform at optimum levels regardless of user demand and budget constraints. How do you determine the level of performance of your organization and how do you track improvement without a performance management program? A structured approach to performance management provides the ability to make "fact based decisions" a necessity, not a luxury, under today's economic conditions.